



# ACHIEVING ASPIRATIONS



EDUCATION | RESEARCH | SERVICE



Educational  
Excellence  
and  
Online  
Learning



Inter-  
professionalism



Collaboration  
and  
Partnerships



Revenue  
Diversity



Innovation  
and  
Operational  
Excellence

# The WesternU Way

STRATEGIC PILLARS

# WesternU Strategic Planning

## Board of Trustees

### Fiduciary Governance Priorities

#### **Accreditation**

*University & Colleges*

#### **Financial Solvency**

#### **Mission Management**

*Education, Research, Service*

#### **The WesternU Way**

*Values, Culture & Morale*

# WesternU Mission

To produce, in a humanistic tradition, health care professionals and biomedical knowledge that will enhance and extend the quality of life in our communities

# WesternU Vision

*Transforming the Face of Health.*

We envision healthy people and a healthy society.

# WesternU Values

Embody humanism through caring, respect, empathy, trust, and inclusion.

Sustain a pioneering culture of bold innovation, courage, and passion.

Display a collaborative mindset in how we operate, educate, and serve others.

Achieve excellence in all we do.

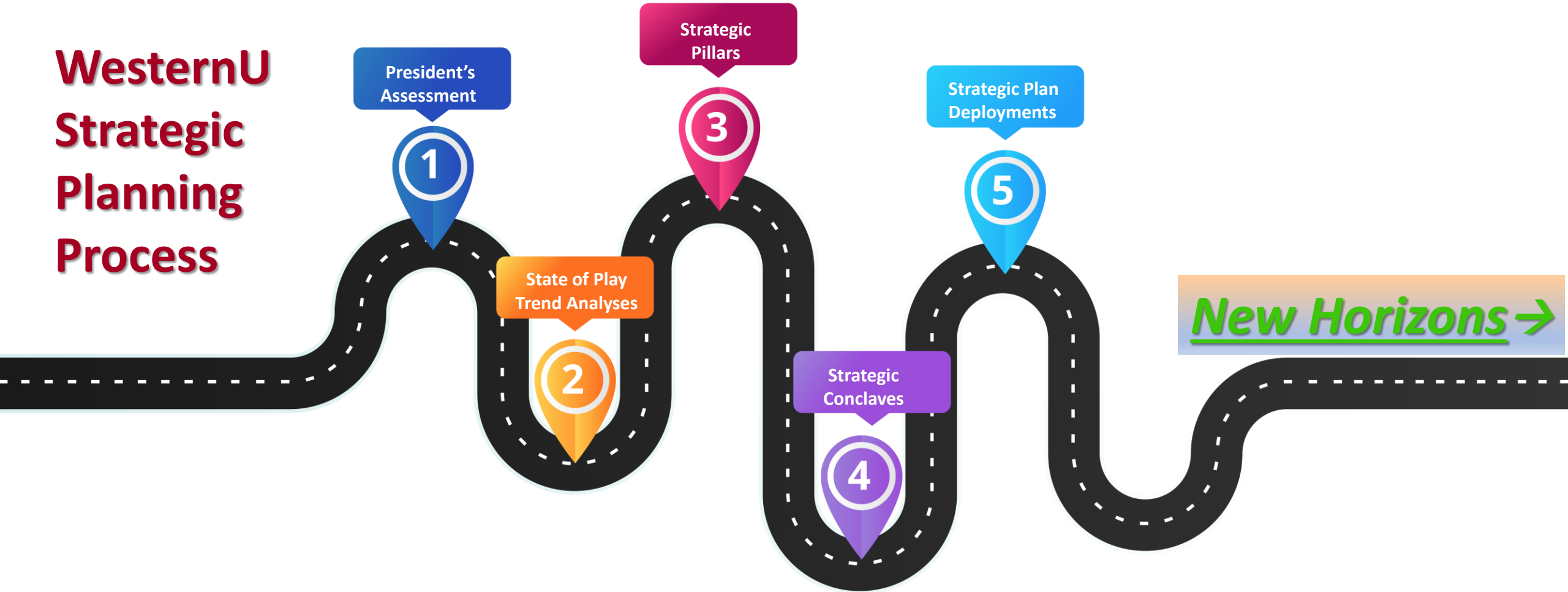
# WesternU Spirit

To continue to pioneer as an institution of phenomenal growth, we must build on our foundation in humanistic health sciences - *The WesternU Way*.

Our caring, respect, empathy, trust, and inclusion has made us innovative, audacious and nimble. This bedrock of values informs all we do, ensuring our work is ever a beacon that reflects compassion as we serve our communities.

The University must strengthen our strategic pillars to elaborate and evolve our mission. Thus across horizons of the next five and 10 years, we can select carefully from a wonderful array of *Big Opportunities*.

# WesternU Strategic Planning Process



1

President's  
Organizational  
Assessment

2

Dr. Stewart - Future of  
Higher Education  
Dr. Webb – Future of  
Healthcare

3

President Posits new  
Strategic Pillars and  
Priorities for Iteration

4

Leadership Conclave  
Strategic Pillars Ideation  
Research Conclave

5

Strategic Task Force and  
Mission Critical Strategic  
Deployments  
Reviews & Board Approval

***New Horizons*** →



# Three Phases of our Strategic Horizons



Phase I

1-3 Year Horizon

**NOW**

Development and Deployment



Phase II

3-6 Year Horizon

**SOON**

Explorations and Gap Analyses



Phase III

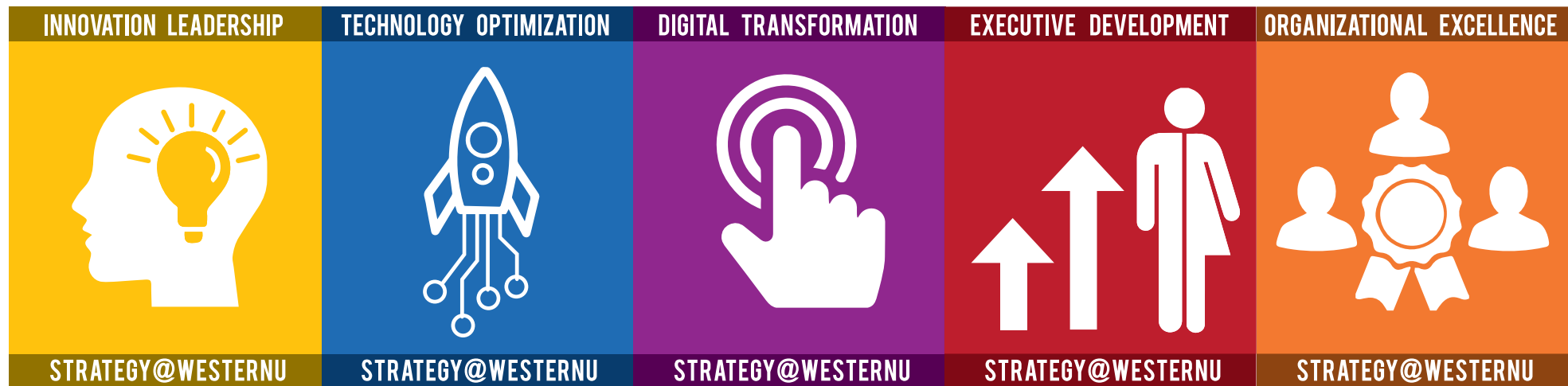
6-12 Year Horizon

**WHAT IF?**

Long-range Opportunity Horizon

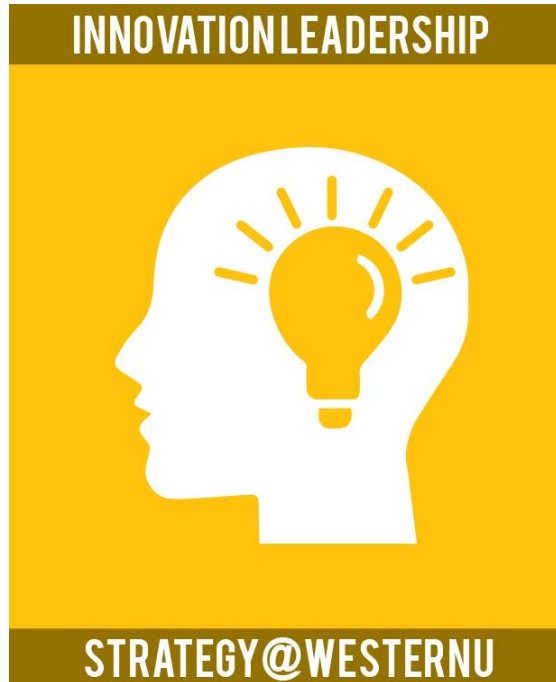
# MISSION CRITICAL STRATEGIC DEPLOYMENTS

**WAVE I** - *Strategic Deployments*  
2017-2019



# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Innovation Leadership



The WesternU Center for Innovation LAUNCHED, and is building comprehensive resources to ensure well-defined Intellectual Property, Technology Transfer, Innovation, and Entrepreneurship that monetize innovations. Students and faculty have new resources to innovate education, curricula, and technology.

The Center has helped in all mission-critical strategic deployments, subsumed the WesternU Ventures Strategic Initiative, and already achieved:

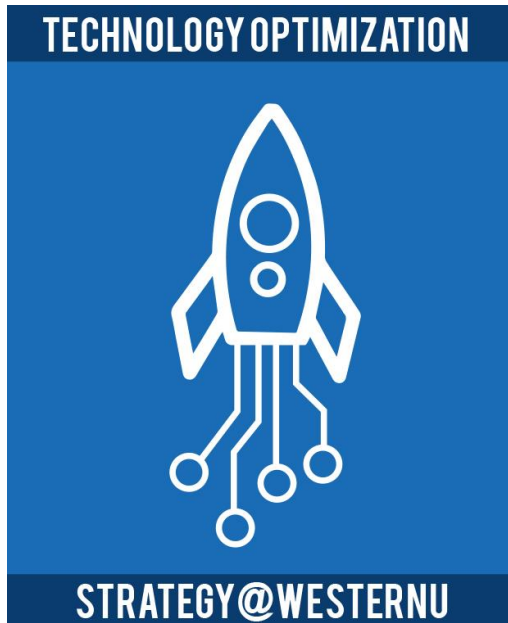
- Completed audit and restructuring Technology Transfer & Intellectual Property practices
- Developed a comprehensive online resource for faculty, students, staff, and alumni to submit innovations for assessment and sponsorship at the Center
- Launched Startup Lab as an entrepreneurial hub
- Completed innovation roadmap with revenue strategy
- Developing a lecture series, online innovation certification, graduate education, innovation assessment, and deployment
- Built Innovation Center office space and on-boarding team

# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Technology Optimization

Completed a comprehensive Information Technology Assessment, with critical recommendations to improve data security, leadership, project efficiency and financial stewardship. Detailed recommendations will result in:

- Formal Data Security Strategy and prompt resolution of lingering issues
- A comprehensive Information Technology Strategic Plan
- Project Management Best Practices
- Major improvements in Financial Stewardship and “Waste Out”
- Significant improvements in Internal Customer Value and Service



# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Digital Transformation

A digital audit across the competitive landscape and key search terms is **DONE**, reveals significant opportunities to improve our digital footprint while managing our brand and reputation. Correspondingly, we are building out a digital Shared Service to strengthen branding, messaging and reputation monitoring. Also, we will significantly improve all aspects of digital best practices including:

- Comprehensive college-specific digital audits as a foundation for our updated digital strategy to be *best in class*
- Major optimization of Search Engine Marketing Content Marketing, Conversion, Search Analytics, and Pay-per-click
- Eliminate unauthorized and brand damaging social and digital content
- Resolve hundreds of links and other digital structure problems



# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Organizational Excellence

To press our next wave of growth, we must develop real-time management systems that drive operational excellence and student experience. This deployment will fill managerial process gaps to quickly to manage waste, inefficiencies, compliance and innovation. This deployment will provide:

- Project Management Office to improve efficiency and significantly reduce waste
- Shared Service implementation for efficiencies through centralized mission-critical areas such as branding, digital communication, reputation management, and internal management consulting
- Key Performance Indicator (KPI) measurement systems that will significantly improve enterprise efficiency and financial stewardship
- Connection new Managerial Models to Executive Development deployments



# MISSION CRITICAL STRATEGIC DEPLOYMENTS

Executive Development 2018-19

ENTERPRISE CULTURE



STRATEGY@WESTERNU

FINANCIAL STEWARDSHIP



STRATEGY@WESTERNU

HUMAN EXPERIENCE DESIGN



STRATEGY@WESTERNU

INNOVATION PRINCIPLES



STRATEGY@WESTERNU

LEADERSHIP SKILLS



STRATEGY@WESTERNU

MANAGEMENT TOOLS



STRATEGY@WESTERNU

# MISSION CRITICAL STRATEGIC DEPLOYMENTS

**WAVE II** - *Strategic Deployments*  
2018-2020

STUDENT EXPERIENCE DESIGN (SXD)



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ONLINE LEARNING



STRATEGY@WESTERNU

FINANCIAL STEWARDSHIP



STRATEGY@WESTERNU

REVENUE GROWTH

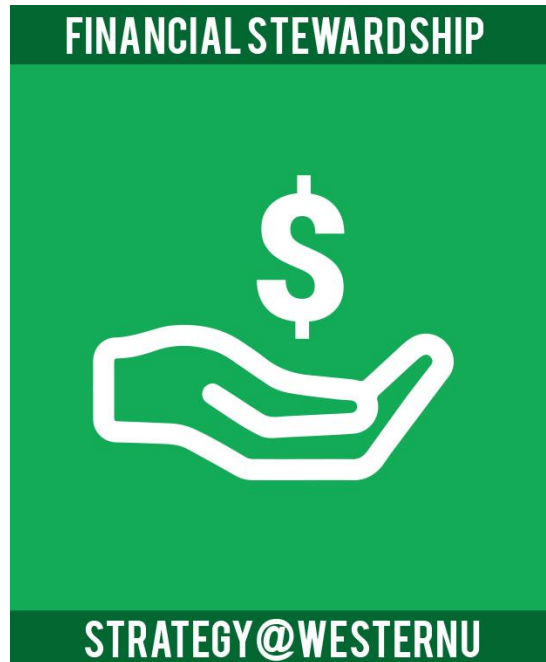


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# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Financial Stewardship



Both higher education and the healthcare ecosystem are amid massive change. This drives an urgent need for higher levels of organizational efficiencies and financial stewardship. Thus, most healthcare systems and many universities now leverage Six Sigma principles and improved financial controls. Our financial stewardship strategic deployment will provide:

- Key leadership Green Belt Six Sigma training
- Implementation of waste out methods and systems
- New budgetary processes and budgetary forensics
- Internal branding and waste-out with college and departmental deployments
- Significant improvements in waste and management reporting

# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Student Experience Design (New)



In an era of consumerization, design thinking is gaining attention in higher education to solve complex problems with insights from those who will most benefit from its results. *Experience* includes all points of contact a student has with a school, staff, services, curricula, and policies — whether residential or online.

**This strategic deployment will provide:**

- An overview of the rising power of student “voice and choice”.
- An introduction to principles of design thinking:
  - That grasp students and their challenges at a human level, not mere statistics
  - Core concepts of immersion, empathy, and iteration to inform design maps
  - How learning experience design can enhance both curriculum development and emerging technologies that help faculty tailor content to student behaviors and preferences

# MISSION CRITICAL STRATEGIC DEPLOYMENTS

## Online Learning (New)

ONLINE LEARNING



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All things digital are rapidly disrupting higher education and healthcare.

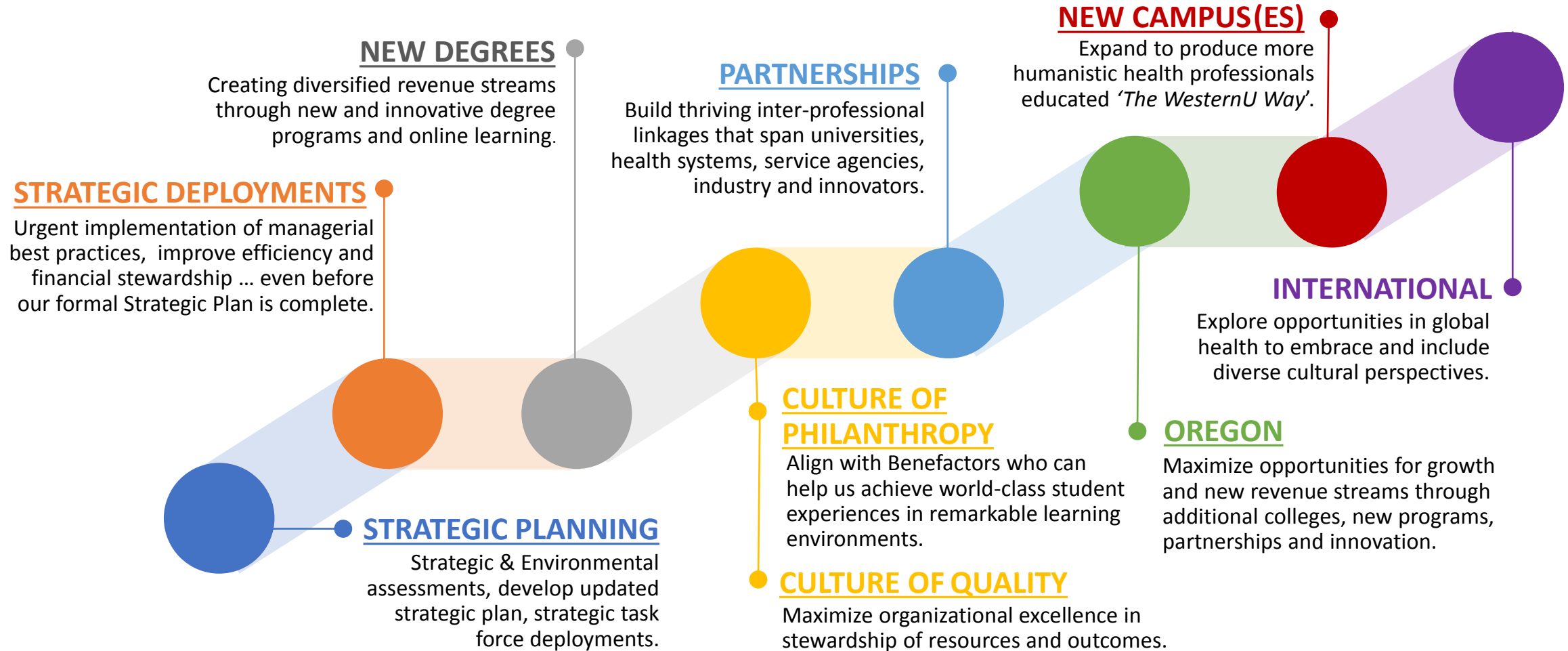
WesternU, a pioneer in online education, must rapidly up our game and provide novel degrees and other educational programs leveraging the internet and new instructional technologies. The University is well poised to soon offer new health science qualifications via online and hybrid modalities.

Possible degrees or certifications in:

- Health Innovation
- Social Work, Education, Public Health, Research Management, Health Analytics
- Added qualifications for International colleagues

# WesternU STRATEGY EXPLORING OPPORTUNITIES

2018 - 2023

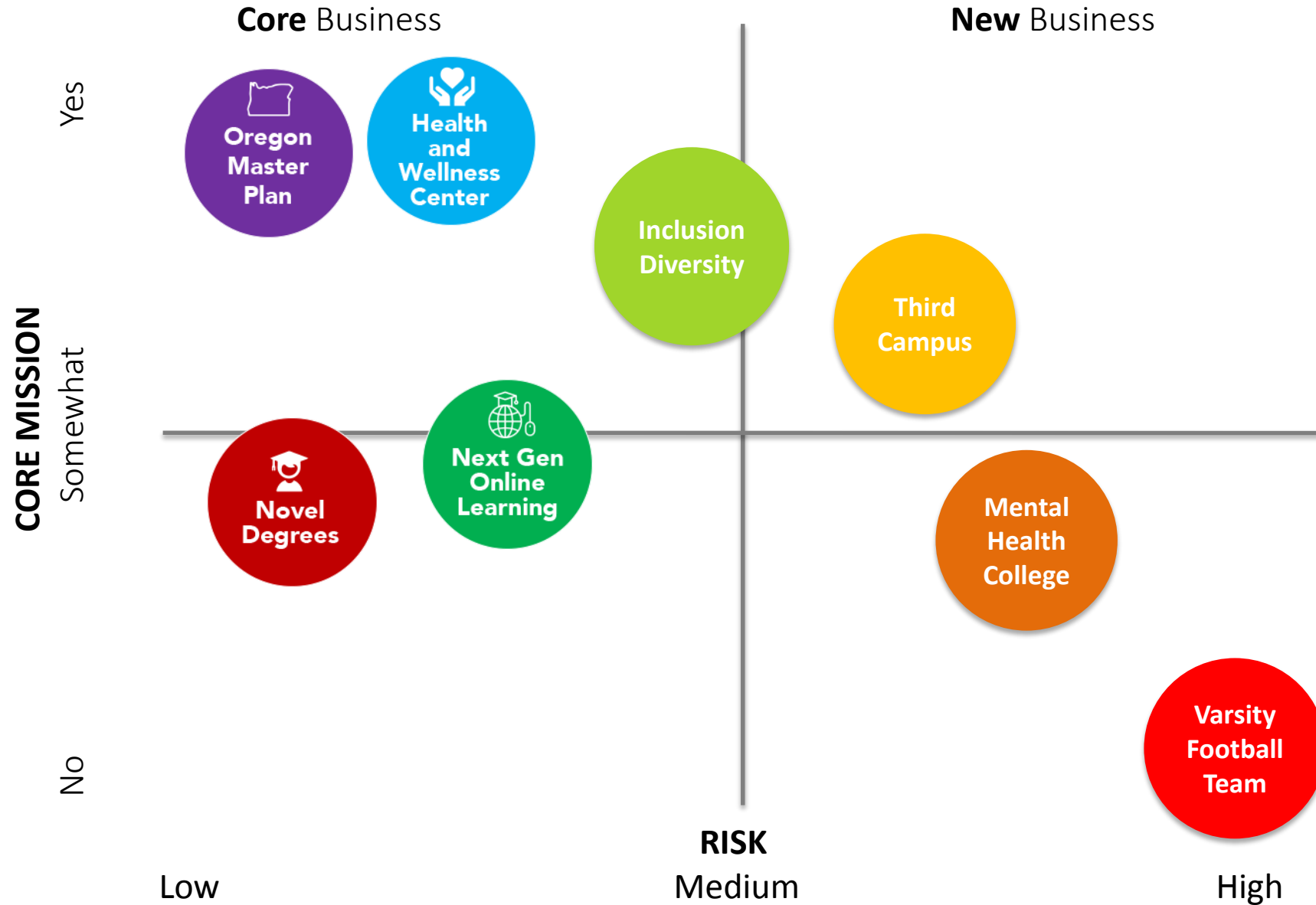


# WesternU STRATEGY EXPLORING OPPORTUNITIES

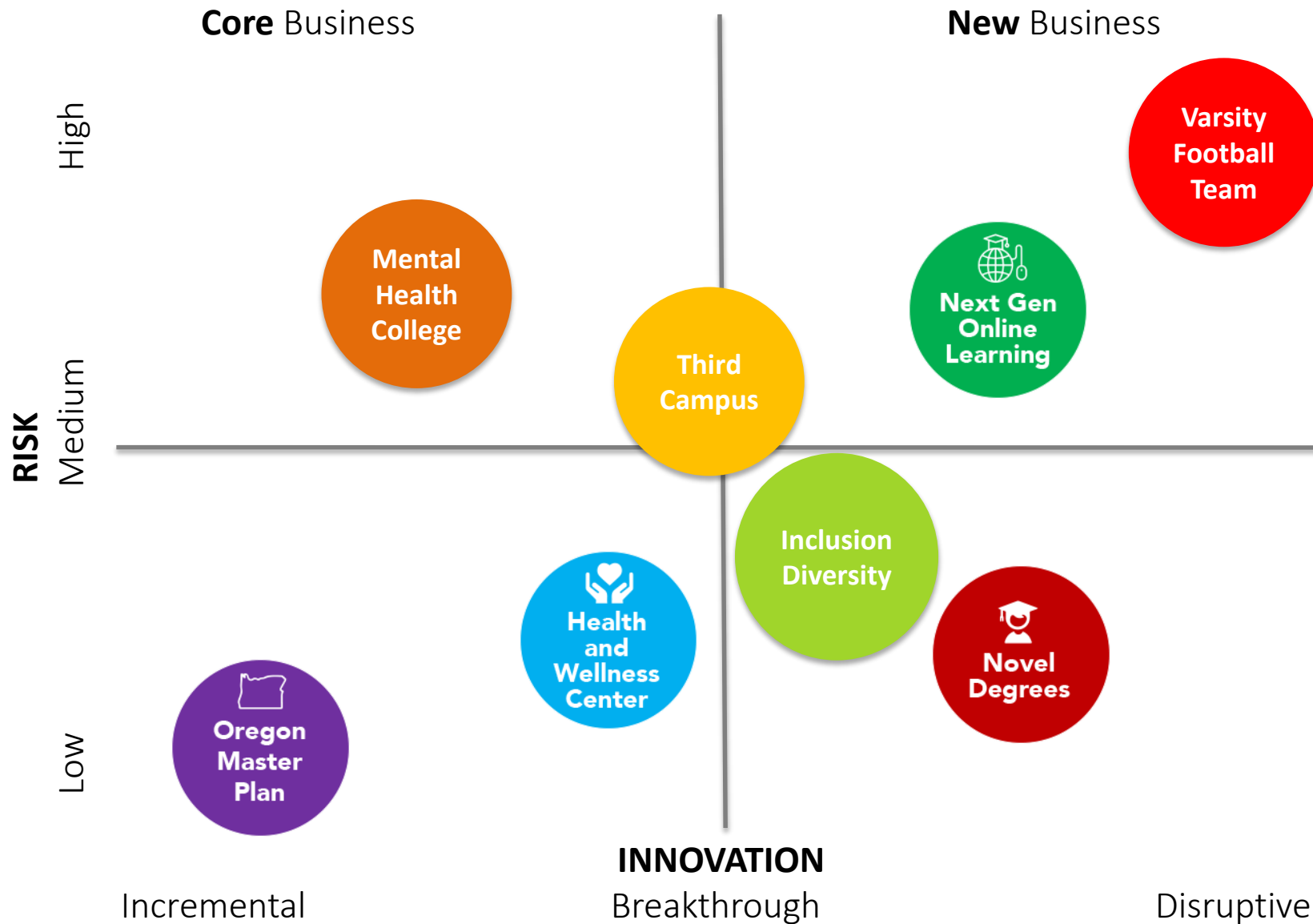
## Determine Strategic Priorities & Manage Enterprise Risk

- Evaluate opportunities with **Balanced Scorecards** (TBD) that gauge relevance to our **Core Mission** and assess **Risk**
- Evaluate opportunities across an **Innovation Continuum** ranging from **Incremental, Landmark, Breakthrough, to Disruptive**
- Apply other enterprise analytics such as **Stage-Gate** business model assessments and **Quadrant Assessment of Effort vs Impact**

# WesternU STRATEGY RISK HORIZON



# WesternU STRATEGY INNOVATION HORIZON



# WesternU STRATEGY SUCSESSES

- Broadly engaged renewed University **Strategic Planning** for 2018-2025
- Launched and building out the **Center for Innovation**
- Developed a results-driven **Strategic Task Force** with **Regular Progress Reports**
- Rapidly created and implemented **Mission-critical Strategic Deployments**
- Multiple departmental **Audits** to identify opportunities to redirect resources via **Waste-out** and drive **Enterprise Excellence**
- **Updated Assessments** and plans for key departments, notably *Online Learning, Technology Transfer, Information Technology, and Innovation*
- Developing **Dashboards** for Operational Excellence and Executive Reporting
- Establishing an **Executive Development Initiative** to support strategic success



# WesternU STRATEGY NEXT STEPS

- Finalize and implement formal **2018-2025 Strategic Plan “Achieving Aspirations”**  
*Board SP Committee, Faculty Senate, Dean’s Council → Board Approval*
  - Convene **University-level Strategic Pillar Work Groups** to articulate Mission Concepts
  - Then charge Colleges and Operational Units to create **Subsidiary Strategic Plans**
  - Institutionalize **Enterprise Strategy Group** to succeed Strategic Task Force  
*Regular Reports to Board, Senate & University ... Executive Dashboards for Deans & Directors*
  - Implement and sustain **2018 Mission-critical Strategic Deployments**  
*IT, Digital, Innovation, Executive Development, Organizational Excellence*
  - Identify and formulate **2019 Mission-critical Strategic Deployments**  
*Student Experience, Online Learning, Financial Stewardship, and Revenue Growth*
  - Expand **Center for Innovation** and host nationally prominent **Disruption Expos**
- Begin to assess mission & business case of **Big Opportunities on our Strategic Horizons**